

# The Legal Scout

a UWLA publication



Career Development Office  
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## Important Information:

If you have any career-related needs or questions, such as:

- Resume creation,
- Interview preparedness,
- Internship searches, or
- Salary negotiation,

please contact the Career Development Office to schedule an appt.

### LAX Campus hours:

Mondays 10am-7pm

### SFV Campus hours:

M & W 10am-7pm; Thurs 10am-2pm

310.342.5255 | SCain@UWLA.edu



## From the Dean's Desk

### Notes on the Study of Law

In or about 1850, a decade before he grew a beard and became *President* Abraham Lincoln, the clean-shaven lawyer Abe Lincoln delivered a Rules of the Road-type address to a group of newly minted attorneys titled "Notes on the Practice of Law." What with the advent of the new academic year, it occurred to me that at least a couple of Mr. Lincoln's points are as applicable and useful to the beginning or advanced law student as they are to the green or seasoned practitioner – and might therefore bear a brief mention here.

"The leading rule for the lawyer," Mr. Lincoln's lecture began, "is *diligence*." (Emphasis in original.) "Leave nothing for tomorrow which can be done today... Whatever piece of busi-

ness you have in hand, before stopping, do all the labor pertaining to it which can *then* be done." (Emphasis in original.) Although that admonition was articulated more than a century and a half ago, I am at a loss to conceive of any truer or more helpful rule to live by in the modern age – for the present-day law student as well as the practicing lawyer.

In concluding his remarks, Lincoln observed that, "There is a vague popular belief that lawyers are necessarily dishonest. I say *vague*, because when we consider to what extent *confidence* and *honors* are reposed in and conferred upon lawyers by the people, it appears improbable that their *impression* of dishonesty is very distinct and vivid." Telling his audience of attorneys that they should not "for a mo-

ment yield to this popular belief," he urged that they "Resolve to be honest at all events – and if, in your own judgment, you cannot be an honest lawyer, resolve to be honest without being a lawyer. Choose some other occupation, rather than one in the choosing of which you consent in advance to be a knave." (Emphasis in original.)

Anyway, these are just a few things to think on as we move forward. Have a good semester, everybody. And as my Evidence professor, Prof. "Wild Bill" Haney, used to say, "*Just keep turning the pages*," that's the key." (Emphasis added.)

Basil G. Dezes,  
Dean and Professor of Law

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## A Word from Career Development

### Welcome to The Legal Scout 2.0!

Hello, UWLA Students!

We are proud to present the new-and-improved version of the Career Services newsletter, *The Legal Scout*. In each issue, we will offer a variety of items like words of advice from leading profes-

sionals, tips and tricks for landing that big job, and success stories profiling YOU—the students—and your amazing achievements. A good portion of the newsletter will contain job postings and a message board for you to utilize.

If there are any other segments or sections that you would like to see in future issues, please let us know. We hope you enjoy it!

Sean Cain, M.S.A.S.  
Career Development Officer

## Tips & Tricks for Job Hunters

### Do You Know the Science behind Handshakes?



A good handshake is crucially important but often mishandled!

Delivering a proper handshake can make or break your first impression on a person. A handshake that's too limp can convey weakness or lack of self-confidence, while one that's too strong or crushing can convey hostility. A well-executed handshake is one that conveys self-confidence, trust, and a genuine interest in the other party.

There are several factors contributing to a good handshake, from start to finish.

First, let me say that it is rarely

inappropriate for one to give a handshake. A handshake is generally common courtesy during most introductions, and when greeting a familiar person. Here are some pointers behind mastering a handshake:

- Look the other party in the eye, not at their hands. This conveys warmth and sincerity.
- Grasp the web of their hand (between thumb and forefinger) with the web of your own.

- Squeeze with just enough pressure to make a connection (i.e., like you're passing a secret note between people).
- Shake from the shoulder, not the forearm. A shoulder shake keeps you from hyper-extending your (and the other person's) elbow.
- Shake either once or twice, never more. Multiple shakes conveys false sincerity and undue emphasis.

### What's in a Name, Anyway: Your Introduction

The most important name in an introduction comes first. Also, be careful not to get too wordy when using the word "introduce." For instance, which of these three sentences are correct?

- 1.) Jane Doe, may I introduce John Smith.
- 2.) Ms. Doe, may I introduce to you Mr. Smith.

- 3.) Jane Doe, may I introduce you to John Smith.

ANSWER:

1 is correct and best by using the fewest words; 2 is correct although wordy; 3 is not correct, because by switching the words "to you" to "you to" you have again thrown the emphasis onto the wrong person.

**BONUS TIP:**

Whenever introducing dignitaries and other notable people, such as elected officials, you may want to use the word "present" instead of the words "this is" or "introduce." It is the style most often used in diplomatic and international arenas.

*Your interview is made or broken in the first 7 seconds of meeting someone: make sure your introduction is absolutely polished!*



Anthony Locke (pictured) has been extremely busy while at UWLA.

In addition to working full time as a private K-12 teacher, Anthony spent his first law school summer working at Ross and Morrison LLP, a Beverly Hills-based firm that specializes

### Student Success Stories: Anthony Locke

in employment law. The next year, Anthony earned an internship at Universal Pictures in their business affairs department. In 2009, he worked at Ziffren Brittenham LLP, a world-renowned entertainment law firm in Century City where Anthony continues working to this day. If that isn't enough, he recently accepted *another* internship at Fox Studios in the Cable Television legal department!

Anthony noted, "I am

most grateful to have taken advantage of the Career Services Office...I was able to revamp my resume and record a mock interview. Not only has my resume been consistently complimented, but during my last interview with Fox executives, many of the exact questions I had gone over with Mr. Cain days prior were asked in the live interview...I walked in prepared and confident and walked out feeling ten feet tall and bullet-

proof. I was all but offered the position on the spot!"

After completing law school and passing the CA State Bar, Anthony will take on a career in entertainment law.

Congratulations on all of your successes, Anthony! You're a great example of earning distinction through hard work and determination.

# The Job Market



These listings (AND MORE!) can also be found on the UWLA website at:  
<http://www.uwla.edu/StudentLife/StudentEmployment.aspx>



## Lateral Attorney

The Saqui Law Group (a Labor and Employment Law Firm) is a rapidly growing office looking to expand our practice areas. Though fast-paced, we work very closely and offer a boutique firm environment. The ideal candidate will have at least **3 years of experience** in a **lateral practice area**, (workers' comp, business litigation, insurance defense), be **ambitious**, be **driven to succeed**.

This is an excellent growth opportunity for the right attorney seeking a great home and long-term career!

This is a full-time salary position, which includes Medical, PTO and 401K after introductory period. Salary DOE.

Please, **no phone calls**.

If interested, please submit **via Word.doc or PDF your**

**cover letter and resume** to [mvives@laborcounselors.com](mailto:mvives@laborcounselors.com).

Indicate as part of your response if you have a **current book of business**. Resumes accepted via **email only**.

### Contact information:

Mike Vives  
Business Manager  
4120 Douglas Blvd  
Suite 306-402  
Granite Bay, CA 95746

[mvives@laborcounselors.com](mailto:mvives@laborcounselors.com)  
[www.laborcounselors.com](http://www.laborcounselors.com)

**\*\*Firm has received minimal response thus far, so take advantage of this opportunity!\*\***

## Workers Comp Attorney

The Law Office of Howard A. Emmer, a well-known and established Workers' Compensation Defense Firm w/ 3 attorneys, has an **immediate opening** for a fellow Workers' Compensation Defense Attorney. The ideal candidate will have **good writing skills** and **some experience (preferred)**.

If interested, **email cover letter/ resume and Salary Requirements** to [hemmer@emmersnowden.com](mailto:hemmer@emmersnowden.com).

### Contact information:

Howard Emmer  
21515 Vanowen Street  
Suite 211  
Canoga Park, CA 91423  
P (818) 594-0873  
F (818) 594-0313

## Workers Comp Attorney (2)

The Law Offices of Benthale, McKibbin & McKnight, a Workers' Compensation Defense Firm, has an immediate opening for an **experienced** Workers Compensation Defense Attorney for their Los Angeles Office. The position has excellent Benefits and Incentive Programs. If interested, **mail your confidential**

**resume and cover letter** to below address or **email losangeles@benthalelaw.com** or **fax (951) 300-2130**.

### Contact information:

Florence Aranda  
1450 Iowa Ave Suite 210  
Riverside, CA 92507  
P. (951) 300-2140  
F. (951) 300-2130  
W. [www.benthalelaw.com](http://www.benthalelaw.com)

## Legal Internship Opportunity

Neighborhood Legal Services of Los Angeles County is currently seeking volunteers and interns in the areas of **Family Law, Domestic Violence, Housing, and Employment-related issues**. Accepted candidates will assist low-income residents with **completing Administrative**

**and Court forms** in addition to helping others **understand Administrative and Court rules & procedures**. Training and attorney supervision provided, legal background not required. Opportunities available in Van Nuys, Pomona, Antelope Valley, San Fernando, Pacoima, El Monte,

and Glendale.

Candidates must register for training. If interested, submit cover letter/ resume and volunteer application ([www.nls-la.org](http://www.nls-la.org)) in PDF or Word '03 compatible-format to contact information listed below.

### Contact information:

Diana Avendaño  
Volunteer Coordinator  
[Volunteers@nls-la.org](mailto:Volunteers@nls-la.org)  
P. (818) 834-7585  
F. (818) 896-6647  
W. [www.nls-la.org](http://www.nls-la.org)

## Calendar of Events

**August 16** Fall Classes Begin  
**September 6:** Labor Day  
**October 15–20:** Midterms  
**November 25–26:** Thanksgiving Holiday  
**November 29:** Fall Classes End  
**December 6–17:** Fall Finals Period  
**December 20–January 7, 2011:** Break  
**January 10:** Spring Classes Begin  
**January 17:** M.L. King, Jr. Holiday  
**February 14:** Valentine's Day  
**March 17– April 4:** March Madness  
**May 29:** Memorial Day

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**For a complete calendar,  
visit: [www.uwla.edu](http://www.uwla.edu).**

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**T**he mission of the University of West Los Angeles (UWLA) is to be a leader in offering affordable legal education to men and women from diverse educational, occupational, cultural, and ethnic backgrounds, without regard to age, sexual orientation or disability—especially to those who must study part-time—so as to contribute to the democratization of the legal community.

We apply our mission of being a leading Los Angeles law school to our programs, practices and policies in practical ways by striving to achieve these goals:

- To provide an effective and relevant curriculum and optimized learning environment to assist students in achieving their educational objectives
- To offer academic support and mentorship to help students successfully complete their programs
- To maintain admissions policies and program scheduling to offer access to qualified students who may not otherwise have an opportunity to pursue a legal education
- To maintain a professional and well-qualified full-time and adjunct faculty
- To provide students with experience in practical applications of the law
- To offer to the community continuing legal education and non-credit law-related courses
- To enhance and sustain the active involvement of students, alumni, faculty, administrators, and members of the Board of Trustees in promoting the welfare of the UWLA community

## Student Message Board

### This is your space— it's FREE!

Do you have something to sell that other students would be willing to buy, i.e. textbooks? Do you need to find a roommate to help pay the bills? Are you trying to get folks together for a non-law school-related activity to save your sanity?

If so, consider placing an ad in the Student Message Board section of *The Legal Scout*. Simply email the Career Development Office at [SCain@UWLA.edu](mailto:SCain@UWLA.edu) and—after a brief review to ensure that university guide-

lines are met—the ad will be included in the next edition of the newsletter (or, if you have an emergency/highly important notice, it can be sent along with other relevant Career Development news in regularly scheduled periodic emails to the student body). Take advantage of this opportunity to reach all of your fellow students while saving valuable phone minutes, text messages, and time sunk on emails!

All ads are subject to editing for length and content.

### SAMPLE: Finals Study Group!

Hi everyone!

We just wanted to let you know that a group of students will be meeting every Saturday morning from 9am-2pm at the SFV campus for 3 weeks prior to Fall Finals Period. We will be studying and discussing every class (or at least the classes that the attendees are currently in). Feel free to stop by—we'll be getting pizza and drinks!

Sidenote: Professor John Smith said that if we

get over 15 students to verify that they will be attending, he will come and personally help us out.

Thanks Professor Smith!

If you are interested, contact John Doe via email at [JDoe@SuccessfulLawStudent.com](mailto:JDoe@SuccessfulLawStudent.com).